



## Case Study

### When Historical Home Meets Animal Farm

#### Jeffrey T. Hoag Sr. of Trans-Action Realty 500 Puts the Vapor Shark to the Test!

Jeffery T. Hoag Sr. listed a home in May of 2013. Though deemed “uninhabitable” by Carson City, Nevada, the house was on both the State and City *Historical Homes* registry and could not be razed.

Built in 1865, the home went through several major changes. In 1883, John & Elizabeth Jones purchased the home and had it moved to face the newly paved Robinson Street.

**“Animals roamed freely through the house . . . Awful!”**

Hoag tells, “In order to move the home, it was cut in half and the back half was moved to its own lot just West of the soon-to-be Governor’s mansion. When John Jones became Governor in 1893, it became the Governors Mansion officially.”

“In 2005, the home was appraised at almost \$1,000,000. But it moved downhill from there as the then-owner and my seller made bad decisions. It was sold as a Short Sale for \$179,000 in May of 2014.”

Due to the dilapidated state of the home, Hoag experienced a difficult time selling it.

“There was a whole lot of interest in the property by people that wanted to ‘tour’ the insides, but very little interest in making a purchase. The house was uninhabitable at that time and, because it was closed up and summertime, the odor was indescribable. I would show the property and come home and take off all the clothes I’d worn and wash them. I got to where I only wore one pair of shoes and left them in the garage.”

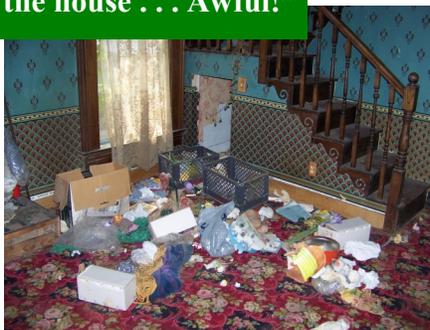
**“Thanks for your GREAT products!”**

Hoag found a buyer for the home who was invested in restoring it to its original glory. Now all he needed was to find an ally in remedying the malodor issues of the home.

Hoag attended the *National Association of Realtors Convention* in San Francisco in 2013.



**“The odor was indescribable.”**



**“The Vapor Shark . . . was truly amazing.”**



He recalls, “I happened across two wonderful ladies from Vaportek. After explaining my situation, they offered their products as a solution to the difficult odor problem. Although the home is only a little under 1,400 sq. ft., because of the severe problems of odor, I did not believe anything could help the situation, but I gave it a try on their encouragement.”

“The house had a leaking problem and, since we do get snow in Carson City from time-to-time over the winter, the house never dried on the inside. Also, the previous owner’s animals roamed freely through the house. They had dogs, cats, rabbits, ducks, chickens, turkeys, and even a pot belly pig. And of course they did what animals will do. Awful!!”

According to Hoag, a “beautiful wool carpet” had been installed which had absorbed all the associated animal smells.

“We have just removed the carpet after two months of work and you can see the pet stains on the underside of the carpet.”

With Vaportek’s help, Hoag was able to breathe easy. “From the moment we turned on the Vapor Shark I could actually stand in the home. I did not have to wash my clothes the moment I got home. It was truly amazing!! The product allows us to work in the home, whereas I am not sure we could have ever accomplished some of the work without the Vapor Shark!!! Thanks for your GREAT products!”

Here at Vaportek, we take pride in our ability to help our customers solve their tough odor problems. As we did with Hoag, we want to be *your* air quality partners. ASK what Vaportek products can do for you!