



## Case Study

### Malodor Issues at New Britain General Hospital

#### Tony Horta puts ECOZ and the Optimum 4000 to the Test!

Sometimes it takes a real fire to treat other smoldering problems. At least, that's what Tony Horta, at New Britain General Hospital, New Britain, Connecticut, discovered when he was looking for a solution to his facility's odor problems.

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After a fire occurred at the hospital in late spring, Horta, who oversees housekeeping and environmental services, needed an immediate solution to eliminate the smoke odors that seemed to permeate the hospital's entire indoor environment. He contacted Allston Supply, Inc., a regional distributor of janitorial products and cleaning supplies, who immediately recommended Vaportek's odor neutralizing technology and products. Utilizing Vaportek's equipment, Horta was able to remedy the situation effectively. He then decided to try our products to tackle odors in other problematic areas within the hospital.

"Any facility manager at a hospital has an appreciation for the malodor challenges encountered in certain patient areas, such as cancer wards, dialysis rooms and geriatric floors," says Horta. "During the last month, we have used a number of Vaportek products, in different applications, and the results have been very good. We are having better success with Vaportek than any other manufacturer we have tried. This is because their product is a neutralizer, not a masking agent."



Over the course of a month, New Britain General used the Optimum 4000 system in a number of patient rooms where tough-to-beat odors were a challenge for the housekeeping staff. Housekeeping personnel have also used Vaportek's ECOZ liquids, mixed with cleaning solutions, in carpet/rug shampoo machines and other floor care applications.

"Our experience with Vaportek's products has been rewarding," notes Horta. "Sometimes the cure is worse than the problem when trying to treat undesirable odors. But in this case, odors are neutralized, the aromas are pleasant, and the long-term effects are positive."

Here at Vaportek, we take pride in our ability to help our customers solve their tough odor problems. As we did with Horta, we want to be *your* air quality partners. ASK what Vaportek products can do for you!

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